



Development Bank of Namibia





About Development Bank of Namibia

- Established 2004 (Development Bank of Namibia Act)
- Government of Namibia is sole shareholder
- Large enterprises, infrastructure & SMEs
- Pioneers new forms of lending
- Develops financial markets
- Transformative lending to address persistent economic issues
 - Youth finance to empower youth
 - Develop next generation of entrepreneurs



Loans

- Asset backed finance
- Contract based finance (tenders)
- Performance guarantees
- Project finance
- Property development finance
- Commercial property finance
- Covid-19 Business Relief loans
- Climate adaptation finance
- Skills-based finance (youth)
- Franchise finance
- Management buy ins & buy outs
- PPP finance
- Infrastructure finance





Development Bank in Oshikoto





Oshikoto Sectoral Approvals (Inception to May 2022)		
	Since Inception	
Sectoral Spread	N\$ mil	% Share
Business Services	20.3	9.1
Commercial Property	5.0	2.2
Construction	59.2	26.5
Education	0.3	0.1
Electricity	0.0	0.0
Financial Intermediation	0.5	0.2
Fishing	0.0	0.0
Health	0.0	0.0
Housing	22.0	9.9
Land Servicing	0.0	0.0
Manufacturing	12.1	5.4
Mining & Quarrying	49.1	22.0
Tourism & Hospitality	24.4	10.9
Transport & Logistics	8.3	3.7
Water	0.0	0.0
Wholesale & Retail Trade	22.2	9.9
Grand Total	223.5	100.0





SME finance



**Development
Bank of Namibia**

Expect more.



General

- SME has annual turnover of N\$10 million or less
- SME growth or start-up
- Less complex needs / lower amounts / individual products
- Lower threshold is N\$150,000





Types of finance

- Asset backed finance (equipment and vehicles)
- Business finance (term loans)
- Contract based finance
- Performance guarantees
- Management buy-ins and buy-outs





Agri-enterprise



**Development
Bank of Namibia**

Expect more.

Types of finance and purpose

- SME finance
- Finance for larger enterprises
- Agri-processing
 - Processing of agricultural products, e.g. abattoirs, milling, grading, freezing facilities, food manufacturing, etc.
- Agri-industry
 - Industry that supports agriculture, e.g. packaging, transport and logistics, services, feeds, fertilisers etc.
- NOT direct finance for farming (Agribank field)



Other financing opportunities

- Credit Guarantee Scheme offered by commercial banks
- Financing of agri-value chain
 - Transport & logistics
- Infrastructure
 - Renewable energy
 - Water
 - *Climate adaptation finance*



**Development
Bank of Namibia**

Expect more.



Business Recovery Loans



**Development
Bank of Namibia**

Expect more.



General

- Recovery for EXISTING businesses affected by Covid-19, the recession and the drought
- Developing sustainable, innovative new products and services
- Diversification and expansion to become more resilient in future
- Working capital, acquisition of plant and equipment and / or other short-term financing





Types of finance

- Asset backed finance (equipment and vehicles)
- Business finance (term loans)
- Contract based finance
- Performance guarantees
- Management buy-ins and buy-outs





Applications for finance



Application elements

- Application form
- Business plan / description
- Cash flow statement / 6 months' bank statements
- Balance sheet
- Collateral (case-by-case basis)
- CV & organogram
- All documentation at www.dbn.com.na/applications
- KYC compliance
- ESM
Environmental and social management elements
- Complete documentation enables DBN to make a timely decision



**Development
Bank of Namibia**

Expect more.



Assistance

- Assistance with documentation requirements at all offices / telephonic / email
www.dbn.com.na/assistance
- Website is mobile device compatible
- Application information to be developed by borrower





Collateral



**Development
Bank of Namibia**

Expect more.



Owner's contribution & collateral

- Owners contribution
Shared risk creates confidence in application
- Collateral considered on a case-by-case basis
- Third party guarantees
- Assets financed may qualify as collateral
- www.dbn.com.na/collateral





Credit Guarantee Scheme (CGS)

- Reduced collateral available through participating banks at discretion of banks
- Offered by
 - FNB
 - Standard Bank
- Not offered by DBN as the Bank already offers relaxed collateral requirements





Questions?

Find frequently asked questions and answers
at www.dbn.com.na/faq



**Development
Bank of Namibia**

Expect more.



Scan with mobile camera to visit website.





Stay healthy!



**Development
Bank of Namibia**

Expect more.